

THE NEXT LEVEL
DEVELOPMENT

California's 2009 Leading Commercial Developers

RANKED BY TOTAL SQUARE FOOTAGE OF PROPERTIES UNDER DEVELOPMENT AS OF JAN. 1, 2009. *TIES PUBLISHED ALPHABETICALLY.

COMPANY (RANK FROM LAST YEAR, IF PARTICIPATED) ADDRESS WEB SITE	S.F. PROPERTIES UNDER DEVELOPMENT / S.F. PROPERTIES COMPLETED / TOTAL MARKET VALUE OF PROJECTS UNDER DEVELOPMENT AND COMPLETED (TOTAL PROJECTS) AS OF JAN. 2009	PROPERTY TYPES										# CA PROPERTIES BY REGION, 2008		# CA OFFICES / # OFFICES WORLDWIDE / HEADQUARTERS	# CA STAFF CA FOUNDING	RECENT CALIFORNIA PROJECTS (Partial List)	TOP CA EXECUTIVE TITLE	MARKETING CONTACT TITLE PHONE E-MAIL			
		OFFICE	INDUSTRIAL	RETAIL	MULTIFAMILY	MIXED USE	INSTITUTIONAL	INFRASTRUCTURE	HOSPITALITY	OTHER	SD	SilVly	OC						SF Bay	IE	Sac
1 IDS Real Estate Group (2) 515 S. Figueroa St., 16th Fl. Los Angeles, CA 90071 www.idsrealestate.com	4.6M s.f. / 1.4M s.f. NA / NA 10 7	X	X	X		X	X	X							1	1	8	85	Metropolis, Los Angeles Empire Corp. Plaza, Rancho Cucamonga Corporate Pointe, Culver City Barstow Industrial Park, Barstow	D. Mgrublian CEO; M.M. Siam CEO	Mickey Siam COO (213) 362-9300 mcsiam@idsrealestate.com
2 Donahue Schriber (9) 200 E. Baker St., Ste. 100 Costa Mesa, CA 92626 www.donahueschriber.com	2.8M s.f. / 8.4M s.f. NA / NA 12 54		X												4	0	8	150	Countryside Marketplace, Menifee Lone Tree Plaza, Brentwood Smoke Tree Commons, Palms Springs Fig Garden Village, Fresno	Patrick Donahue CEO, President	Diana Anoc Marketing Coordinator (714) 966-6438 danoc@dsrg.com
3 The Festival Cos. 9841 Airport Blvd., Ste. 700 Los Angeles, CA 90045 www.festivalcos.com	1.9M s.f. / 1.1M s.f. \$415M / \$18M 14 25	X		X	X	X									4	0	3	51	N/A	Mark A. Schurgin President	Brandice Hunter (310) 665-9685 b.hunter@festivalcos.com
4* LNR Property Corp. (4) 4350 Von Karman Ave. Ste. 200 Newport Beach, CA 92660 www.lnrproperty.com	1.8M s.f. / 1.8M s.f. NA / NA 20 7	X	X	X	X	X	X	X	X						1	0	6	72	LNR Warner Center, Woodland Hills Meridian, Riverside The Boulevards, Carson Bressi Retail, Carlsbad	David Team President	Melinda Wood Vice President (949) 885-8245 mhallwood@lnrproperty.com
4* Transcan Development (7) 3189 Danville Blvd., Ste. 280 Alamo, CA 94507 www.transcanllc.com	1.8M s.f. / NA NA / NA NA NA	X		X						X					1	0	1	10	Canyon Crossings	N/A	N/A
5 Voit Real Estate Services (12) 101 Shipyard Way, Ste. M Newport Beach, CA 92663 www.voitco.com	1.2M s.f. / 240,000 s.f. \$154M / \$25M 4 5	X	X	X		X				X					0	0	6	16	Irvine Crossings, Irvine North Valley Commerce Center, Sylmar Waterman Business Park, San Bernardino Chula Vista Commerce Center	Robert D. Voit President	Jen Olewinski Senior Account Executive (949) 509-6551 / jolewinski@browmillercole.com
6 Wareham Development (17) 1120 Nye St., Ste. 400 San Rafael, CA 94901 www.warehamdevelopment.com	1.1M s.f. / 4.3M s.f. NA / NA 4 42	X			X	X	X	X	X	X					0	0	5	65	740 Heinz St., Berkeley EmeryStation Greenway Bldg., Emeryville Emeryville Transit Center, Emeryville Zaentz Media Center, Berkeley	Richard K. Robbins President	Judith A. Wetterer Communications Director (415) 457-4964 / jwetterer@warehamdevelopment.com
7 AMCAL Multi-Housing Inc. (16) 30141 Agoura Road, Ste. 100 Agoura Hills, CA 91301 www.amcalhousing.com	890,000 s.f. / 3.2M s.f. \$124M / \$484M 6 29				X	X									1	0	3	51	Puerta del Sol, Los Angeles Villas del Lago, Los Angeles Cielo Azul, Palmdale Valle del Sol, Brawley	Percival Vaz President, CEO	Sid Paul (818) 706-0694 sid@amcalhousing.com
8 Hutton Development Co. 2520 North Santiago Blvd. Orange, CA 92867 www.huttoncompanies.com	500,000 s.f. / > 3.8M s.f. \$152M / NA 4 44	X		X	X	X									1	0	1	25	College Park TOD, Luxury Apartments, Retail Center, Upland / Claremont	Scott C. Felix Executive Vice President	Scott C. Felix Executive Vice President (714) 921-1200 sfelix@huttoncompanies.com
9 Watson Land Co. (13) 22010 S. Wilmington Ave., Ste. 400 Carson, CA 90745 www.watsonlandcompany.com	175,000 s.f. / 14.8M s.f. NA / NA 2 120		X												0	0	1	35	Watson Commerce Ctr., Chino Watson Commerce Ctr., Redlands	Bruce A. Choate CEO, President	Mike Bodlovich Dir. Marketing and Leasing (310) 952-6401 / mbodlovich@watsonlandcompany.com
10 R.D. Olson Development (20) 2955 Main St., Third Fl. Irvine, CA 92614 www.rdodevelopment.com	136,224 s.f. / 358,133 s.f. \$49M / \$130M 2 3	X		X	X	X				X					3	0	1	12	Timber Cove Inn, Jenner Downtown Burbank Residence Inn Renaissance ClubSport, Aliso Viejo	Robert D. Olson President	Blake Evans (949) 271-1104 blake.evans@rdodevelopment.com
11 Federal Realty Investment Trust (24) 3055 Olin Ave. San Jose, CA 95128 www.federalrealty.com	75,000 s.f. / 2.5M s.f. NA 1 12	X		X		X									2	4	1	50	Santana Row, San Jose Old Town Center, Los Gatos Third Street., Santa Monica Westgate Mall, San Jose	Jan Sweetnam VP Western Region, COO	Collette Navarrette Marketing Manager (408) 551-2245 cnavarrette@federalrealty.com
♦ The Carson Cos. (23) 100 Bayview Circle, Ste. 3500 Newport Beach, CA 92660 www.carsoncompanies.com	NA / 10M s.f. NA / NA 80 NA		X												1	1	2	15	Dominguez Technology Center, Carson Chino South Business Park, Chino	James D. Flynn President	Todd Burnight Senior Vice President (949) 725-6500 / tburnight@carsoncompanies.com

♦ DEVELOPERS THAT DID NOT DISCLOSE TOTAL FOOTAGE OF PROPERTIES UNDER DEVELOPMENT IN 2009 COULD NOT BE RANKED AND ARE LISTED ALPHABETICALLY AT THE BOTTOM OF THE RANKING.
*TIES PUBLISHED ALPHABETICALLY.

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First Street, Los Angeles, CA 90012 or call editor Michael Gottlieb at (213) 229-5308. ©2009 California Real Estate Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Scoop Reprints, (800) 767-3263. An archive of past Major Firms lists appears on the CREJ Web site at www.CARealEstateJournal.com under "Top California Firms."

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